When Shows are low or there are none to go……..Have Fun

“DIALING FOR DOLLARS...”

Key Phrases:

1. I’m looking for people who like to do homeshows or who love jewelry!

2. I need one more show this month to reach my goals.

3. I’m calling some of my favorite past hostesses.

4. Do you know anyone in an office situation who might do a show?

5. I’m getting my shows booked for the rest of the summer.

6. I’m in a contest right now and I’m booking as many shows as possible.

7. Since it’s been a year since your last show, I thought you might be getting in the mood for some more FREE jewelry!

“Call upon me and I will answer you and show you GREAT and MIGHTY things that you do not know.”-Jeremiah 33:3
Gathering the Tools…

- Fun Decorated Container or Piggy Bank to place money in
- List of past hostesses, contacts, prospects or referrals
- Calendar
- Loose change and dollar bills
- Charged up phone or cell phone
- No distractions – quiet.

Every time you make a call – place a coin (nickel, dime, or quarter) in your piggy bank or jar. When you book a home show or schedule a 1 on 1 opportunity – place a DOLLAR's worth into your bank.

If you do this EVERY day – Just think how much ‘FUN’ money you will have to treat yourself with! It now becomes a game and reward system you created for yourself! Think: shopping, new shoes, pedicure, manicure – or even a housecleaner to clean your house (while you are dialing for dollars! Now THAT’S using your noodle and you’ve earned it, too!

(*Things I will have on display: a Calendar, piggy bank – play money, two-three phones, a mock phone list, maybe a little bottle of nail polish for the manicure/pedicure symbolism, or gift boxes wrapped for shopping or shopping bag w/ bright tissue paper, cute shoes w/ tag still on it.)